

Aquarius

Partner Program Overview





Listed on the Italian Stock Exchange

Over 30 years experience

More than 400 experts

Customers in over 20 countries

TAS Group is the strategic partner for business innovation in Payment Systems, Cards, Capital Markets and ERP processes.

OUR MISSION:

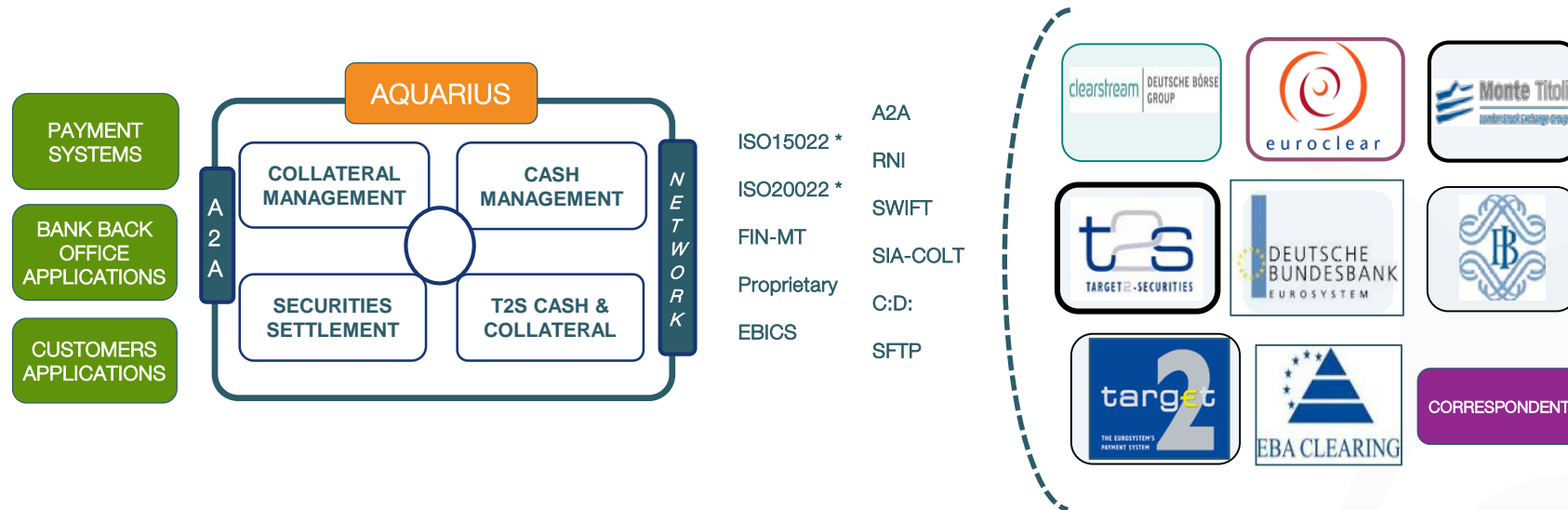
- to **innovate and optimize** mission-critical applications of financial operators
- to **create value for businesses** through long-term relationships with our customers

Experience and Innovation

- Software Applications
- Software as a Service
- Project Implementation
- Professional Services
- Housing & Hosting
- Other IT Services



The new platform for the optimised management of **Securities, Cash and Collateral**.
 Aquarius provides an integrated and modular structure, adjustable by the customer. The three modules can be activated as well in a stand alone way. Available **in house** or **Software-as-a-Service**.



Securities

The module is dedicated to Post-Trade operations management and the interaction with domestic and international settlement. It provides complete functionalities both for Direct and Indirect Participants, with other additional tools provided by the Aquarius Securities module.

Cash

The module is dedicated to the real-time monitoring and management of liquidity, present on customer infrastructures and correspondent banks accounts. It includes T2, EBA and Correspondent functionalities.

Collateral/Triparty

The module is dedicated to Collateral management, providing real time visibility on the DCA accounts status, operational limits and collateralisation activities. It includes Triparty, Pooling and Bilateral operations.

Positioning

Position

- Extensive expertise:
 - Implemented TARGET2 projects with Market Participants and Market Infrastructures
 - Implementing T2S projects with Market Participants and Market Infrastructures
 - Helping the migration of many DCPs, mixed Participants (DCP cash/ICP securities) and ICPs in Wave I

Vision

- T2 & T2S together provide a powerful Europe-wide liquidity platform
- Our expertise can bring competitive advantage to further customers in the following waves

Action Lines

- Working on T2S specifications for the major European CSDs
- Already supporting DCPs for Wave II and III
- Building a network of implementation partners



Target Market Segments



Banks

**Global
Custodians**

**Local
Custodians**

Brokers

All **Banks** and **Financial Institutions** participating in the **T2S** migration for Cash and/or Securities (DCP or ICP) and in **Target2**, in particular if in correlation to the new **Basel III**.

Why Partner TAS Group?

Become a TAS AQUARIUS Partner to:

- **Develop** new market opportunities together to bring added-value solutions to customers
- **Participate** to successful project implementation, helping customers to improve mission critical processes with the latest technology and tailored solutions.



Advantages of Partnering

- TAS Group's **flexible model** for partnerships
- In-depth product **training and support**
- **Market-ready** platform demos you can show to customers
- Leverage our **30-year experience and know-how** across financial industry lines of business
- **Co-marketing** of activities and event participation
- **Industry recognition** with TAS Certified Partner Logo
- **No annual partnership fees are required**

Commercial

- Increase demand generation
- Grow revenues and margins
- Sell business solutions, NOT features

System Integration

- Reinforce market positioning through strategic implementations
- Build winning projects with clear value to customers
- Present new, easy to use technologies

It is possible to obtain one or both partner certifications.

Commercial

Obtained through development of the business in different key regions or countries. Partners demonstrate their individual and complementary competencies in addition to ability to realize positive impacts for the company through customer and sales volumes while constantly receiving high scores in quality and satisfaction ratings.

System Integration

Obtained by working in collaboration with TAS Group to develop and implement tailored projects for each customer's unique needs while delivering the highest quality and best performance of technology solutions and integrations.

Business Development Certification:



System Integration Certification:



Creating a Winning Relationship

Successful partners bring:

- Strong technological and functional knowledge of Post Trade, Treasury and Collateral areas
- Presence in all regions involved in the T2S migration
- Established position in their home market
- Reputation for client-centric focus
- Complementary capabilities



[Become a TAS Partner](#)



Thank You



tasaquarius

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