



LoanBox

Partner Program Overview

TAS Group is the strategic partner for business innovation in Payment Systems, Cards, Capital Markets and ERP processes.



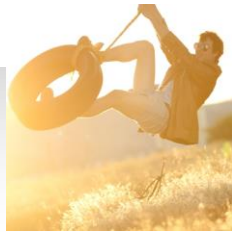
- Listed in the Italian Stock Exchange, TAS Group operates globally and has offices present in France, Spain, Switzerland, Brazil and USA.

- Over 30 years experience
- More than 400 experts
- Customers in over 20 countries

- Software Applications
- Software as a Service
- Project Implementation
- Professional Services
- Housing & Hosting
- Other IT Services



Cashless Solutions



Payment Networks



Capital Markets & Treasury



Credit Management



eGov & B4B

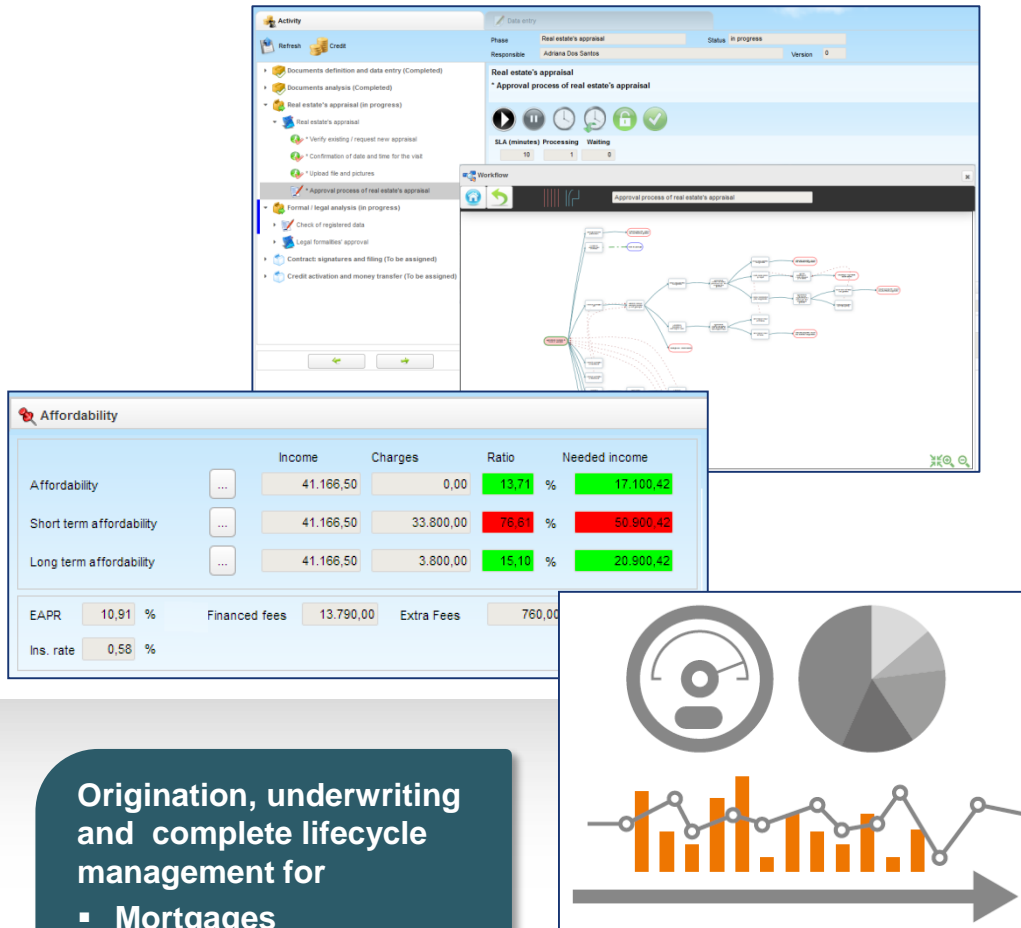


ERP



Hosting & Housing

Improve your productivity and quality in Loans processes



Origination, underwriting and complete lifecycle management for

- Mortgages
- Construction funding
- Personal financing
- Corporate lending

- Web-based and paperless collaborative solution
- Process optimization with shorter time and lower costs, focus on added value activities
- High data quality and no redundancies
- Robust and scalable platform with a flexible, parameter-based approach
- Immediate integration of new directives and regulations
- Pluggable on an existing Core Banking system saving past investments
- Workflows for each product & process
- Clear delegation and operational processes with Real-time shared information
- Flexible and integrated Business Engines (multi-level pricing, scoring-based decisional delegation, etc.)

LoanBox Differentiators

Position

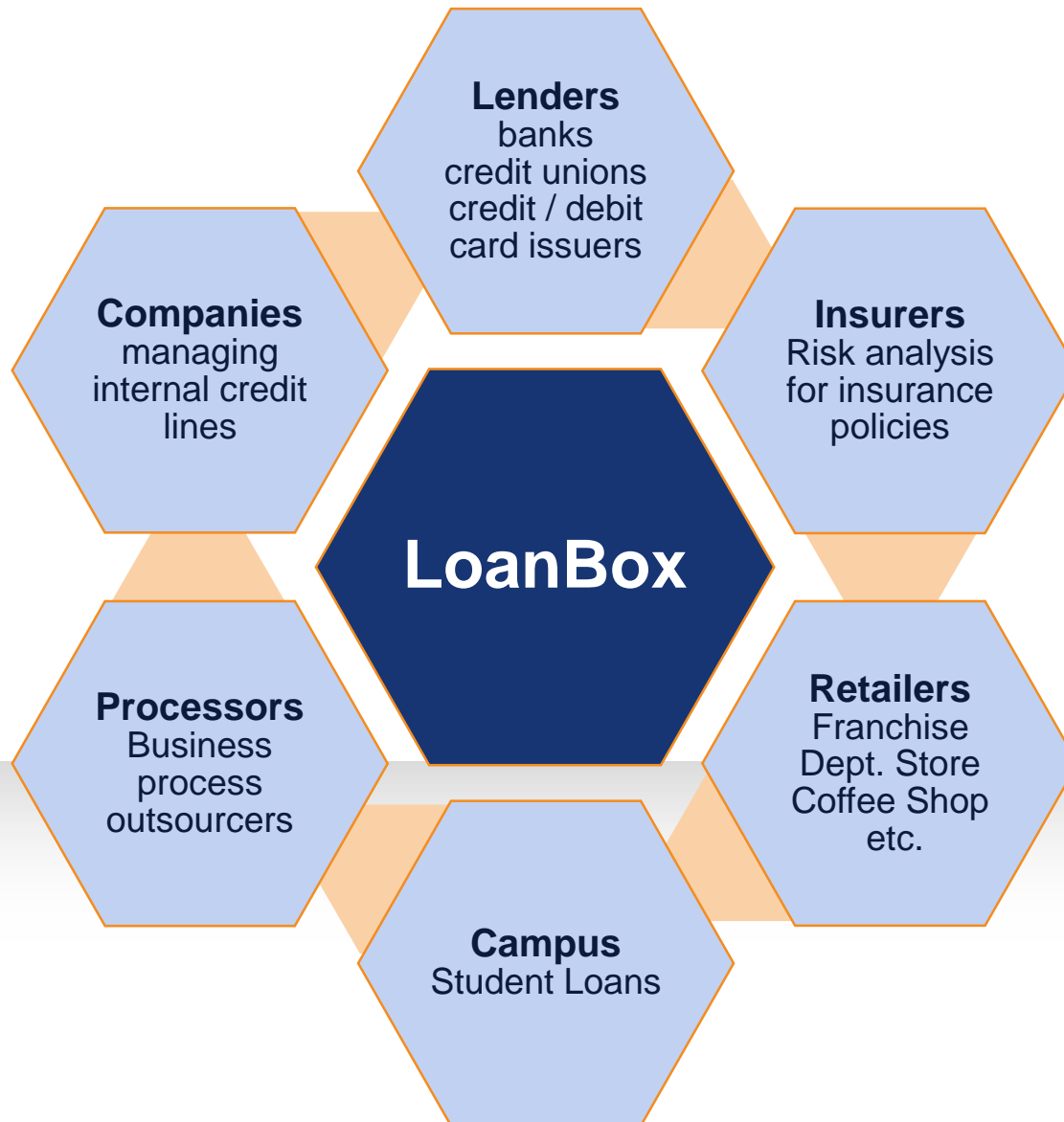
- Extensive expertise:
 - More than 15 years of experience on the Credit Management Sector
 - Management of complete loan palette — from retail mortgages to corporate lending
 - Integration with core-systems through several architectures and technologies

Vision

- Loans are the financial backbone for both emerging countries and established economies
- To bring competitive advantage to institutions in the segment or wishing to extend their product line, including BPO's servicing the market
- High positive impact on existing processes, improving productivity and quality without disruptive impact on existing platforms

Action Lines

- Addressing new international markets experiencing either a rapid increase in loan volumes or a strong competition among institutions
- Building a network of implementation partners



Become a LoanBox Partner to:

- **Develop** new market opportunities together to bring added-value solutions to customers
- **Participate** to successful project implementation, helping customers to improve mission critical processes with the latest technology and tailored solutions.



- TAS Group's **flexible model** for partnerships
- In-depth product **training and support**
- **Market-ready** platform demos you can show to customers
- Leverage our **30-year experience and know-how** across financial industry lines of business
- **Co-marketing of activities** and event participation
- **Industry recognition** with TAS Certified Partner Logo
- **No annual partnership fees are required**

Commercial

- Increase demand generation
- Grow revenues and margins
- Sell business solutions, **NOT** features

Systems Integration

- Reinforce market positioning through strategic implementations
- Build winning projects with clear value to customers
- Present new, easy to use technologies

It is possible to obtain one or both partner certifications.

Commercial

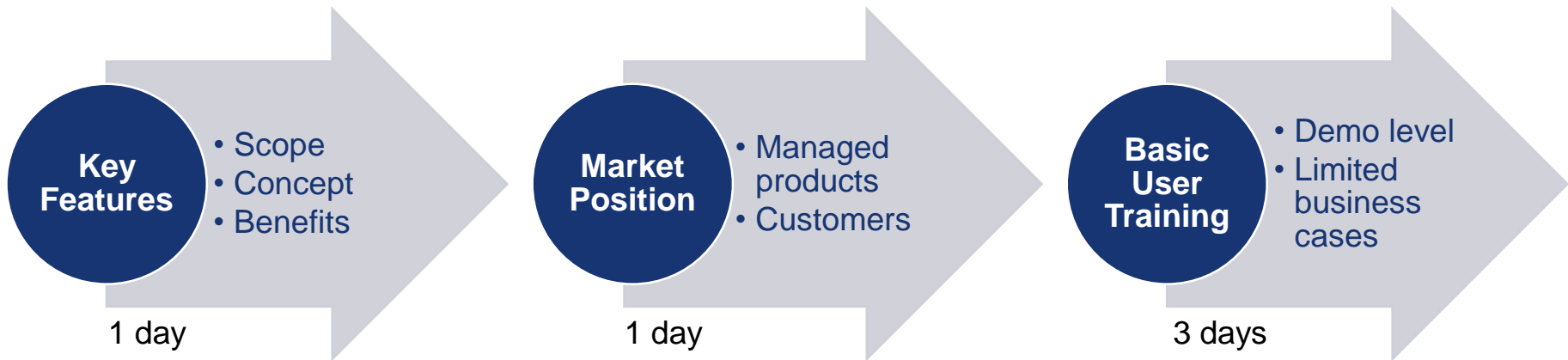
Obtained through development of the business in different key regions or countries. Partners demonstrate their individual and complementary competencies in addition to ability to realize positive impacts for the company through customer and sales volumes while constantly receiving high scores in quality and satisfaction ratings.

Systems Integration

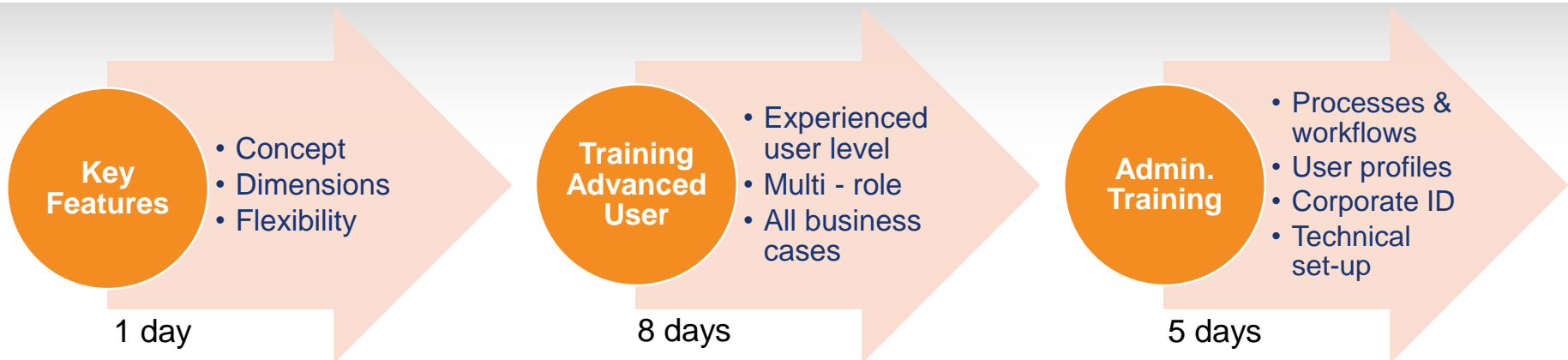
Obtained by working in collaboration with TAS Group to develop and implement tailored projects for each customer's unique needs while delivering the highest quality and best performance of technology solutions and integrations.

NOTE: Estimated timelines are average number of training days. Actual days may vary based on partnership and/or project specifics.

Commercial Certified Partner



Systems Integration Certified Partner



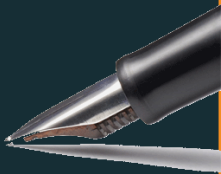
Successful partners bring:

- Strong knowledge of the Credit Management sector
- Established position in their home market
- Presence in key international regions
- Reputation for client-centric focus
- Complementary capabilities.



[Become a TAS Partner](#)

Contact Us!



www.tasgroup.eu

partnering@tasgroup.eu

THANK YOU

TAS Group – Partner Program

