



cashless 3.0

Partner Program Overview

cashless 3.0™



TAS Group is the strategic partner for business innovation in Payment Systems, Cards, Capital Markets and ERP processes.



- Listed in the Italian Stock Exchange, TAS Group operates globally and has offices present in France, Spain, Switzerland, Brazil and USA.

- Over 30 years experience
- More than 400 experts
- Customers in over 20 countries

- Software Applications
- Software as a Service
- Project Implementation
- Professional Services
- Housing & Hosting
- Other IT Services



Cashless Solutions



Payment Networks



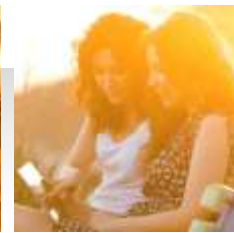
Capital Markets & Treasury



Credit Management



eGov & B4B



ERP



Hosting & Housing

cashless 3.0™

Build the digital payment experience that fits your business

- Issuing
- Acquiring
- Terminal Management
- Fraud Management
- e- & m-Payment Gateway



- New Platform completely based on Open standards
- Independent modules assembled to create a solution based on customer needs
- Exceeds card centric approach limits
- Pluggable on any existing Card Management Systems in use by the customer
- Gradual activation – migration to new platform is simplified
- Ready to support Prepaid cards uptake in any geographical Region

- Online real time Authorization
- Operates 24/7 multi language
- Modular Design
- Flexible Business Rules
- Strong authentication
- PCI compliant

cashless 3.0™ Differentiators

Position

- Over 100 million cards managed
- Digital payment pioneer
- TCO, Time2Market

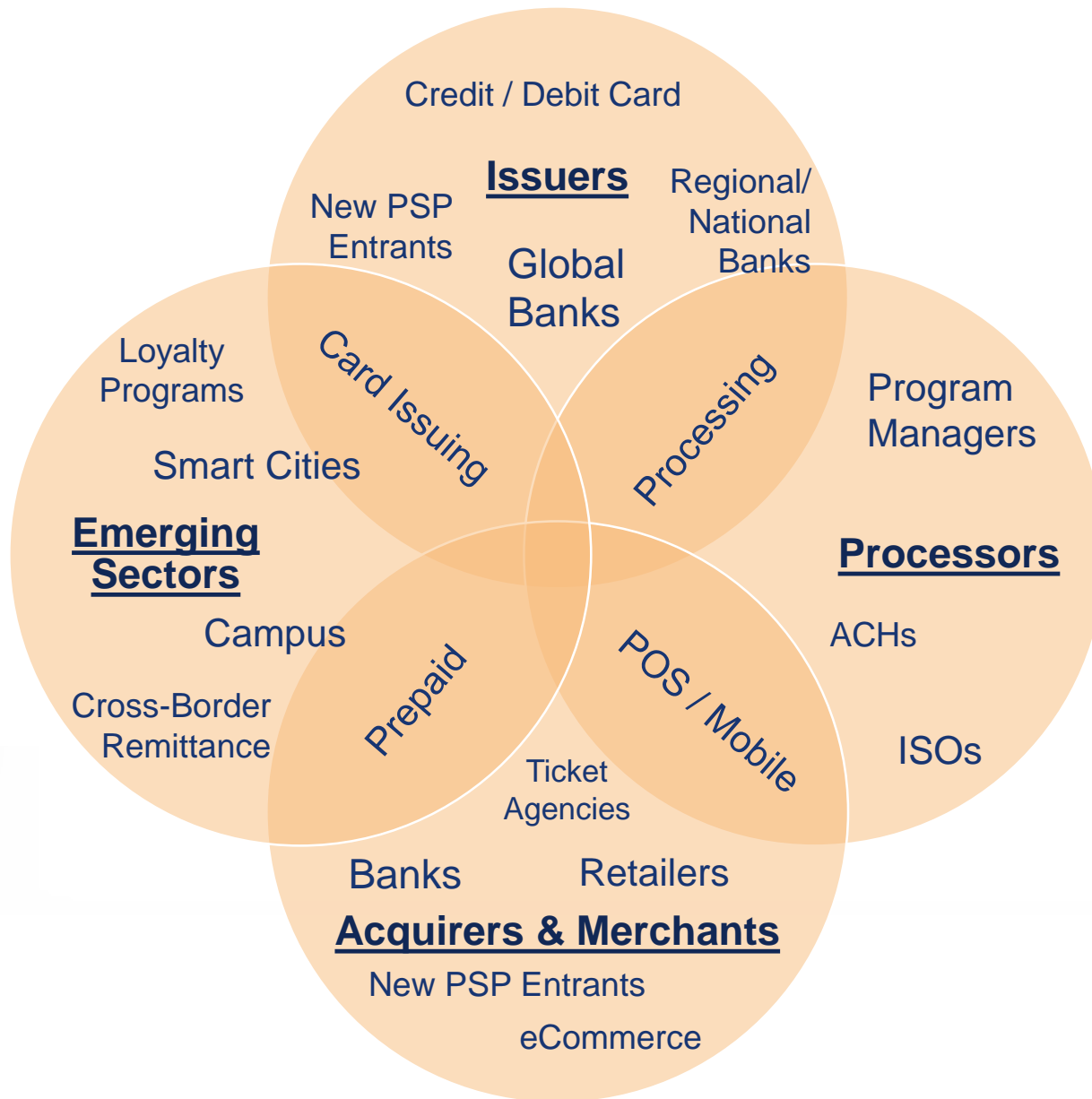
Vision

- Create value through continuous innovation in the rapidly evolving landscape of e-payments and payments acceptance sector
- Deliver powerful, flexible, reliable payment solutions to our customers so they can focus on their core business instead
- Give customers a competitive advantage through our expertise
- Reduce impact of modernization of existing processes and systems while improving productivity and quality

Action Lines

- Enable Financial Institutions to issue and manage new innovative payment products with a faster time to market and across broader regional spans
- Export success cases (e.g. EMV and prepaid) complying with latest industry security requirements (i.e. PCI)
- Building a network of implementation and business partners

Target Market Segments



Become a TAS cashless 3.0 Partner to:

- **Develop** new market opportunities together to bring added-value solutions to customers
- **Participate** to successful project implementation, helping customers to improve mission critical processes with the latest technology and tailored solutions.



- TAS Group's **flexible model** for partnerships
- In-depth product **training and support**
- **Market-ready** platform demos you can show to customers
- Leverage our **30-year experience and know-how** across financial industry lines of business
- **Co-marketing of activities** and event participation
- **Industry recognition** with TAS Certified Partner Logo
- **No annual partnership fees are required**

Commercial

- Increase demand generation
- Grow revenues and margins
- Sell business solutions, **NOT** features

System Integration

- Reinforce market positioning through strategic implementations
- Build winning projects with clear value to customers
- Present new, easy to use technologies

It is possible to obtain one or both partner certifications.

Commercial

Obtained through development of the business in different key regions or countries. Partners demonstrate their individual and complementary competencies in addition to ability to realize positive impacts for the company through customer and sales volumes while constantly receiving high scores in quality and satisfaction ratings.

System Integration

Obtained by working in collaboration with TAS Group to develop and implement tailored projects for each customer's unique needs while delivering the highest quality and best performance of technology solutions and integrations.

NOTE: Estimated timelines are average number of training days. Actual days may vary based on partnership and/or project specifics.

Commercial Certified Partner



System Integration Certified Partner



Successful partners bring:

- Strong knowledge of the card payments sector
- Established position in their home market
- Presence in key international regions
- Reputation for client-centric focus
- Complementary capabilities.



[Become a TAS Partner](#)



Contact Us!

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THANK YOU

TAS Group – Partner Program

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